## The Application of Analytic Hierarchy Process in the Comprehensive Performance Evaluation of Mixed Ownership Reform in State-owned Enterprises

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Abstract: The mixed ownership reform is the breakthrough of state-owned enterprise reform. The starting point is to realize the complementary advantages of state-owned capital and non-state-owned capital. The analytic hierarchy process is used to establish a comprehensive performance evaluation index system for state-owned enterprises from three aspects, financial performance, management performance and social performance. The sample of state-owned enterprises listed in the A-share market of Shanghai and Shenzhen stocks from 2007 to 2017 is used as a sample to calculate the mix of 2010~2014. The impact of ownership reform on corporate comprehensive performance. The results show that the reform of mixed ownership has improved the overall performance of state-owned enterprises.

#### 1. Introduction

State-owned enterprises are an important force for strengthening the comprehensive strength of the country and safeguarding the common interests of the people. Promoting the reform and development of state-owned enterprises can enhance the vitality of state-owned enterprises and the control of the state-owned economy as a whole [1]. It is of great significance for establishing a socialist market economic system, promoting rapid and healthy economic development, and improving people's living standards.

The pace of the new round of mixed ownership reform has been further accelerated, and the impact of mixed ownership reform on the performance of state-owned enterprises shows the fruits of reform. Liu Wei (2016) found that after the reform of state-owned enterprises, its total factor productivity (TFP) increased significantly [2]. Chen Lin and Tang Yangliu (2014) have shown that mixed-ownership reform can reduce the policy burden of state-owned enterprises [3]. Compared with the unilateral evaluation of the financial performance of state-owned enterprises, this paper aims to establish an evaluation index sy2stem for the impact of mixed-ownership reform on the overall performance of state-owned enterprises.

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# 2. Constructing Comprehensive Performance Evaluation Model of State-owned Enterprises by Using Analytic Hierarchy Process

#### 2.1 Evaluation index selection

The comprehensive performance evaluation indicators of state-owned enterprises adopt three aspects: financial performance, management performance and social performance, and each aspect selects four representative indicators. Financial performance selects the return on total assets (ROTA), debt asset ratio, total asset turnover rate and assets rate. Management performance selects sales growth rate, receivables turnover rate, employee wage rate, and net profit cash content [4]. Social performance selects tax contribution rate, public welfare contribution rate, employment number, unit income sales service fee.

#### 2.2 Constructing a comprehensive performance evaluation system for state-owned enterprises

According to the selected specific evaluation indicators, a hierarchical judgment matrix is constructed. The judgment matrix is constructed by the expert scoring method; its value is based on Saaty's suggestion to quote numbers 1~9 and its reciprocal as a scale. The judgment matrix, weight and consistency check coefficient CR of each level are shown in Table 1, Table 2, Table 3, and Table 4.

Table 1 Top Level Judgment Matrix and Factor Weight and Consistency Test

| Comprehensive performance | Financial performance | Management performance | Social performance | $W_{i}$ | CR         |
|---------------------------|-----------------------|------------------------|--------------------|---------|------------|
| Financial performance     | 1                     | 3                      | 5                  | 0.6483  |            |
| Management performance    | 1/3                   | 1                      | 2                  | 0.2297  | 0.0032<0.1 |
| Social performance        | 1/5                   | 1/2                    | 1                  | 0.1220  |            |

Table 2 Judgment matrix and factor weight and consistency test of financial performance evaluation

| Financial performance     | ROTA | Debt asset ratio | Total asset turnover rate | Assets rate | $W_{i}$ | CR         |
|---------------------------|------|------------------|---------------------------|-------------|---------|------------|
| ROTA                      | 1    | 2                | 3                         | 5           | 0.4792  |            |
| Debt asset ratio          | 1/2  | 1                | 2                         | 3           | 0.2695  | 0.0219<0.1 |
| Total asset turnover rate | 1/3  | 1/2              | 1                         | 3           | 0.1722  |            |
| Assets rate               | 1/5  | 1/3              | 1/3                       | 1           | 0.0791  |            |

Table 3 Judgment matrix and factor weight and consistency test of management performance evaluation

| Management      | Growth | Receivables   | Net profit   | Employee  | $W_{i}$ | CR           |
|-----------------|--------|---------------|--------------|-----------|---------|--------------|
| performance     | rate   | turnover rate | cash content | wage rate | w i     | CK           |
| Growth rate     | 1      | 2             | 5            | 6         | 0.5053  |              |
| Receivables     | 1/2    | 1             | 4            | 5         | 0.3228  |              |
| turnover rate   | 1/2    | 1             | 4            | 3         | 0.3226  |              |
| Net profit cash | 1/5    | 1/4           | 1            | 3         | 0.1130  | 0.0489 < 0.1 |
| content         | 1/3    | 1/4           | 1            | 3         | 0.1130  |              |
| Employee wage   | 1/6    | 1/5           | 1/3          | 1         | 0.0589  |              |
| rate            | 1/0    | 1/3           | 1/3          | 1         | 0.0369  |              |

Table 4 Judgment matrix and factor weight and consistency test of social performance evaluation

| Social performance               | Tax<br>contribution<br>rate | Public welfare contribution rate | Employment number | Unit income sales service fee | $\mathbf{W}_{\mathrm{i}}$ | CR           |
|----------------------------------|-----------------------------|----------------------------------|-------------------|-------------------------------|---------------------------|--------------|
| Tax contribution rate            | 1                           | 3                                | 4                 | 2                             | 0.4821                    |              |
| Public welfare contribution rate | 1/3                         | 1                                | 1/2               | 1/2                           | 0.1170                    | 0.0733 < 0.1 |
| Employment number                | 1/4                         | 2                                | 1                 | 2                             | 0.2178                    |              |
| Unit income sales service fee    | 1/2                         | 2                                | 1/2               | 1                             | 0.1831                    |              |

The combined weights of the lowest factors and the total level consistency test coefficients are shown in Table 5.

Table 5 Combination weights and consistency test of each factor

| Primary indicator           | Secondary indicators                | Weights   | Three-level indicator   | Weights | CR         |
|-----------------------------|-------------------------------------|---|---|---------|------------|
|                             |                                     | 0.6483  | ROTA $Y_I$ =net profit/average total assets   | 0.3107  |            |
|                             | Financial                           |   | Debt asset ratio $Y_2$ =end of term liabilities/<br>total assets                        | 0.1747  |            |
|                             | performance $X_I$                   |   | Total asset turnover rate $Y_3$ = sales revenue/average total assets  0.1               |         |            |
|                             |                                     |   | Assets rate $Y_4$ =end owner equity/initial owner's equity                              | 0.0513  |            |
| Comprehensive performance Z | Management performance $X_2$ 0.2297 |   | Growth rate $Y_5$ =(current sales income - initial sales income) / initial sales income | 0.1161  |            |
|                             |                                     | 0.2297  | Receivables turnover rate $Y_6$ =net sales / average accounts receivable                | 0.0741  | 0.0354<0.1 |
|                             |                                     |   | Net profit cash content $Y_7$ =net cash flow / net profit                               | 0.0260  |            |
|                             |                                     | Employee wage rate $Y_8$ =payroll payable in the current period/number of employees | 0.0135  |         |            |
|                             | Social performance 0.1220           |   | Tax contribution rate $Y_9$ =tax payable / sales income                                 | 0.0588  |            |
|                             |                                     | 0.1220  | Public welfare contribution rate $Y_{10}$ =public welfare expenditure / sales income    |         |            |
|                             |                                     | 0.1220  | Tax contribution rate $Y_{II}$ =tax payable / sales income                              | 0.0588  | 1          |
|                             | $X_3$                               |   | Public welfare contribution rate $Y_{12}$ =public welfare expenditure / sales income    | 0.0143  |            |

#### 3. Model construction

Construct a dummy variable whether has undergone mixed-ownership reform and record it as dt.dt=1 indicates the state after the mixed ownership reform, and dt=0 indicates that the state of the mixed ownership reform has not yet been performed. The construction model is as follows:

$$Y_{it} = \alpha_0 + \alpha_1 dt + \beta' X + \varepsilon_{it}$$
 (1)

Among them, Y is the comprehensive performance,  $\alpha$  is a constant, X is the control variable, including the enterprise scale, cash holding level and H5,  $\varepsilon$  is the error term, i is the sample enterprise order, and t is the year.

### 4. Empirical analysis

#### 4.1 Sample selection and data source

This paper selects the state-owned enterprises listed on the A-share market in Shanghai and Shenzhen. Study the comprehensive performance of state-owned enterprises in the period of mixed-ownership reform from 2010 to 2014, using the data time window for 2007-2017. This paper Will be seen as having completed mixed-ownership reform once non-state capital enters the enterprise. In the year when the mixed ownership reform occurred, its data fluctuations may be large. Therefore, the data of the year of reform was eliminated, and finally 294 samples and 3,234 observations were obtained. The data in this paper comes from CSMAR. Some of the missing data is collected manually through Sina Finance, Juchao website and other websites. The software SPSS is used to analyze.

#### 4.2 Data analysis

From Table 6, we can see that the standard deviations of enterprise scale, cash holding level and H5 are less, and the distribution is more uniform. However, the standard deviations of enterprise comprehensive performance are relatively large and the differences between the maximum and minimum are also relatively large, indicating that the comprehensive performance of different enterprises in different years is still a big change. Among them, the mean value of the virtual variable dt indicating whether the reform is carried out is 0.63, which indicates that the reform year of the enterprises participating in the reform is earlier.

Standard Variables N Minimum Maximum Mean value deviation Comprehensive 362.2101 3234 -1.5241 4.1858 15.1366 performance 0 3234 1 0.63 0.482 dtEnterprise scale 3234 18.3846 27.4070 22.1968 1.4458 Cash holding 3234 0.0001 0.9722 0.1332 0.1064 level H5 3234 0.0086 0.8099 0.1800 0.1273

Table 6 Descriptive statistics

According to the regression results in Table 7, dt and H5 are within the 1% confidence interval, and the firm size and cash holding level are within the 5% confidence interval, indicating that the model fits adequately. Among them, dt=0.188>0 shows that after the mixed ownership reform, the overall performance of enterprises has increased. That is, the reform of mixed ownership has a positive effect on the comprehensive performance of state-owned enterprises, and promotes the development and promotion of enterprises.

Table 7 Mixed-ownership reform and comprehensive performance regression results

| Variables          | Standard coefficient | sig   | Adjusted R <sup>2</sup> |
|--------------------|----------------------|-------|-------------------------|
| dt                 | 0.188                | 0.000 |                         |
| Enterprise scale   | 0.030                | 0.049 | 0.2521                  |
| Cash holding level | 0.043                | 0.016 | 0.2531                  |
| Н5                 | 0.054                | 0.005 |                         |

#### **5. Conclusions**

In this paper, we use the three aspects of financial performance, management performance and social performance to construct a comprehensive performance evaluation system, and use the comprehensive performance evaluation indicators to conduct empirical research on enterprises with mixed ownership reform. The study finds that the reform of mixed ownership has indeed improved. The comprehensive performance of state-owned enterprises, but the overall improvement is not very significant; distinguishing regional indicators, the effect of mixed reform in the eastern region is more significant than in the central and western regions.

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